



[insert date]

[insert addressee]
[insert address]

Dear [insert]

2 month free offer

Enable would like to support [RSP] and other retail service providers to drive uptake of fibre based residential services in Christchurch.

If [RSP] accepts this offer, Enable will provide [RSP] with free installations and 2 months free rental for all residential Bitstream 2 services that are ordered during the first 2 calendar months following Enable's residential launch.

This offer is made available by Enable on the following terms. The offer is available:

1. to all RSPs who have signed the Enable WSA;
2. for residential Bitstream 2 services (including ATA) installed at residential addresses only;
3. for standard and non-standard installations;
4. where a qualifying service request has been entered into Enable's portal within two calendar months of Enable launching residential services in Halswell;
5. for addresses that will have fibre coverage within 2 months of the date of the qualifying service request; and
6. to all retail service providers who have completed all on-boarding for residential services to Enable's satisfaction.

There is no specific requirement for [RSP] to pass the offer on to End Users, however the offer is intended to stimulate [RSP] to provide uptake marketing and offers to UFB residential customers in Christchurch.

We look forward to supporting [RSP] in its Christchurch uptake campaign.

Yours sincerely

Malcolm Campbell
GM Marketing & Sales
Enable Networks Limited